Dear Friends,

We are pleased to share this year’s Annual Report to the Community with you. Each year there are countless victories to report from the work that United Way of Williamson County (UWWC) is doing through collaborations with its funded partners, relationships with businesses, educators, organizations, and local government agencies, and through our own initiatives. It is a testament to the growth and innovation happening right here in our community.

It’s this community-driven big picture perspective that sets United Way apart and positions us to take an active role in addressing a wide variety of issues and concerns.

Workplace-based giving campaigns have enabled us to reach thousands of people and create positive change in the lives of so many in our communities. Strategically, we also realize the need to engage additional community stakeholders and broaden investments that will benefit the Williamson County community for years to come.

That is why UWWC launched a $5 Million Endowment and Planned Giving Fund Campaign. This Endowment Campaign will augment efforts in the decades ahead and sustain United Way’s mission of “improving people’s lives by mobilizing the caring power of communities.” As of the date of this publication, $1.82 million has been generously committed to the Endowment and an additional $625,000 is pledged through bequests.

2019 also marked an exciting time of transition as we work through details for a merger of two strong organizations – United Way of Williamson County and United Way of Metropolitan Nashville. We believe that our two United Ways will be much stronger together as the region’s economy continues to expand and people live and work in both counties. A unified approach makes strong business sense and we are excited and hopeful about the prospects of being able to serve more people in need throughout our region.

It is no secret that United Way could not begin to have the positive impact on our communities that we have had without the support of our donors, partners, board members, volunteers, and community leaders.

United We Fight. United We Win. YOU are that we. Your gifts may be different – volunteer time, experience and expertise, materials or dollars – but the impact is consistent: thousands of lives changed. We hope you will read on to see how YOU made it happen.
Building Strong, Healthy Communities

Many of our most vulnerable neighbors struggle to access quality health care and supportive services. In Williamson County, 6.3% of the population is uninsured. Together, we are helping people access quality health care, assisting those dealing with mental health issues and chronic disease, and meeting critical needs to give everyone a chance to overcome life’s unexpected challenges.

Health Partners

American Red Cross
Disaster relief services to meet people’s immediate needs for shelter, food, and health/mental health. Services to the military ensure that service members, veterans and their families have access to timely comfort and support as well as family communications.

BRIDGES Domestic Violence Center
Programs serve area women, men and children traumatized by domestic violence, ensuring a safe transition to successful independent community living, through education, intervention and case management.

Center for Living & Learning
A residential supportive living facility for adults who have experienced severe and persistent mental illness.

Family & Children’s Service
Support group for those affected by the suicide of a loved one.

FiftyForward
FiftyForward Martin and College Grove Centers provide programs and services for active older adults to ensure healthy and productive lives. The Living at Home (LAHP) program helps frail home-bound seniors to live independently.

High Hopes Inc.
Inclusive preschool for children with and without special needs, as well as pediatric therapy services to help them develop greater skills to become independent citizens and achieve the best quality of life possible.

Interfaith Dental Clinic
Dental care for low-income working families without dental insurance to relieve pain and disease while improving physical health, self-esteem and employability.

Mental Health America of Middle TN
Training, services and supports for caregivers, family members and healthcare professionals on healthy aging and caring for those with Alzheimer’s and other related dementias.

Mercy Community Healthcare
Primary medical care for working uninsured residents utilizing a sliding fee scale based on family income and dependents. (health continues)

12,528
individuals accessed medical, dental and mental healthcare services or received counseling or therapy

86%
of children/adults immediate health issues were addressed

United Way Strategic Initiative: School-based Behavioral Health
The final results of a three-year pilot program providing Behavioral Health services to students in the four Fairview schools, showed significant reduction in student’s symptoms such as trouble sleeping, worrying a lot, sadness, disinterest in school, getting hurt often, among others.

28 average score
Pre-Participation Testing*

20 average score
After Counseling or Intervention

The program was a collaboration with Mercy Community Healthcare and Williamson County Schools. Mercy’s Behavioral Health Program has now expanded into additional schools in Williamson County as well as adding schools in Marshall County.

* 28 and higher indicates psychosocial impairment
Mid-Cumberland HRA
Home delivered nutritious meals to help older persons maintain dignity, restore and maintain good health. The Homemaker Program provides in-home services for elderly and disabled individuals for maintaining independence and preventing premature institutional placement. Also families with children at risk of being placed in state custody, in order to create a safe environment. Long-term Care Ombudsman advocates for residents in long-term care facilities to resolve problems and bring about improvements in care at all levels. Youth CAN works to eliminate financial and social barriers that youth face while pursuing employment and post-secondary education.

My Friend's House Family & Children's Services Inc.
A residential group home environment for adolescent boys in state custody. Residents receive an education, mental/physical health services, independent living and life skills.

Nurses for Newborns of Tennessee
In-home visits by registered nurses to assist medically fragile infants, mentally or physically challenged mothers and teen parents during the critical stages of child development (prenatal-age 2) by providing assessments, education and referrals.

Oasis Center
Youth Crisis Services include intervention, 24-hour crisis line, walk-in services and youth emergency shelter. Youth attend an in-house school, receive individual counseling on a daily basis, participate in weekly family counseling and volunteer through service learning projects.

STARS
SAP program provides prevention, intervention and treatment services to address bullying, substance abuse, violence, and other social and emotional issues. Children in Divorce/Bereavement program counsels children in coping with grief and loss due to divorce or death of a family member. Kids on the Block in-school presentations touch on serious and difficult life issues in a developmentally appropriate way through puppetry for grades K-6.

Tennessee Poison Center
Emergency poison information services to residents and health professionals including a telephone hotline for poison emergencies and educational programs for poison prevention.

Tucker's House
Home accessibility modification for families that have children with disabilities such as installing ramps, modifying bathrooms to be wheelchair accessible, widening doorways, replacing carpet with safer flooring, and adaptive equipment and related training.

WAVES Inc.
Adult Day Services encourage meaningful daily activities and participation in community life for individuals with disabilities. Early Childhood Learning identifies delays in development and offers intervention strategies/therapies to enhance skills and prevent further delay.

Williamson County CASA Inc.
Volunteer court-appointed special advocates, that represent the best interests of abused and neglected children in juvenile dependency proceedings.

Mosella is a loving grandma and has been the legal guardian of her five-year old grandson, Ethan, since he was 10-months old. When Ethan swallowed some of her medication, Mozella got help from a poison specialist who assessed the severity of the potential poisoning. She was assured that the medication was non-toxic and that her grandson would be okay thus saving a trip to the emergency room.
Giving Kids An Equal Chance

Every child in our community deserves an equal opportunity to learn and succeed. 32% of students in our school districts are not on track with their grade level. Together, we can ensure that every child enters kindergarten ready to learn, has the support they need to develop crucial reading skills for success, and receives essential social and emotional support from preschool to graduation.

Education Partners

**ARC of Williamson County**
Advocacy, research, education and quality of life services for individuals with intellectual, developmental or other disabilities and their families.

**Boy Scouts of Middle TN**
Youth character and leadership development, personal fitness and citizenship for youth ages 6-20.

**Boys & Girls Club**
Comprehensive youth development with informal and supplemental education, participatory recreation and group social development.

**Community Child Care Inc.**
Affordable, quality child-care that prepares children for entering the educational system and gives parents a chance to achieve self-sufficiency.

Tutoring is more than making sure a child can pronounce words. It’s teaching them teamwork, trust and most importantly to never give up. As we read together, we make a list of the words they struggle with. Then we make up silly sentences using words from our list. When we go back to the book, it’s amazing to watch the delight on their faces when they breeze through the sentences and recognize the words on sight. It’s gratifying to see students smile and feel a sense of accomplishment.

**4,940** children/youth received mentoring, tutoring or advocacy support

**71%** children reach milestones and progress at age appropriate levels

**United Way Strategic Initiative:**
**Raise Your Hand Williamson (RYH)**
The goal of this tutoring program is to improve the literacy rate in primary education with reading proficiency achievement by 3rd grade. Studies show that children not at grade level by this point struggle to learn across subjects and rarely catch up.

**96% student participants**
Improved in Reading

**100% student participants**
Improved in Math

In collaboration with Williamson County and Franklin Special School Districts, our volunteers worked with 442 elementary students in 12 schools. Extended teacher time, transportation and snacks are included to ensure the ‘1st-4th graders’ success.
Empowering Families for Self-Sufficiency

Families struggling to make ends meet are often one car repair or unexpected medical bill away from not being able to pay their rent that month. Together, we are ensuring families have a stable place to call home, food to eat, education and job training, and the support they need to get on the path to financial independence.

Income Partners

**Adult Learning Center**
Assessment, referral and tutoring programs assist adults with improving literacy skills, GED preparation, educational resources and English as a Second Language.

**Begin Anew**
Adult education for low-income working women and men seeking the basic skills necessary to gain self-sufficiency through employment, job training, education, housing, transportation, childcare and medical care.

**Center for Living and Learning**
The horticulture training program provides vocational rehabilitation services to individuals with disabilities and assists with overcoming barriers to employment.

Sherry was a stay-at-home mom when her marriage suddenly ended. With two pre-teens to care for, she needed a plan for securing employment. Sherry enrolled in Begin Anew’s computer and job skills program and learned how to create a budget. With her confidence renewed, she landed a job within weeks of graduating from the program. Now she’s in charge of her future and can fully take care of her kids.

**Community Housing Partnership of Williamson County**
Assists with regular and emergency housing repairs for low-income, elderly and disabled families to bring their homes up to decent, safe and sanitary levels. The Homeless Shelter program provides emergency shelter and works with homeless families on permanent housing solutions.

**GraceWorks Ministries**
Emergency food pantry and financial or material assistance for basic needs such as rent and utilities.

**Legal Aid Society of Middle TN & the Cumberlands**
Free legal assistance in civil matters to low-income families, children and the elderly to secure their income maintenance, health care coverage, housing issues, and their rights and responsibilities under the law.

**Second Harvest Food Bank**
Food distribution program for local agencies to provide adequate and nutritious food items to those in need.

11,511 individuals accessed job skills training, food, supplies or financial resources

**United Way Strategic Initiative:**
**Free Tax Prep (VITA)**
Families with incomes of $66,000 or less meet with IRS-trained volunteers to prepare their tax returns for free and identify tax credit eligibility. Filers can also use the free, online tool to prepare their tax returns themselves.

$1,600,317 in federal refunds
1,742 returns

$414,648 EITC refunds
308 filers

United Way works in partnership with the IRS, City of Fairview, Williamson County Public Library, GraceWorks Ministries, FiftyForward College Grove, Spring Hill Public Library, Maury County Senior Center and Hickman County Library.
Top 35 Community Partners

These community partners, demonstrate corporate social responsibility by encouraging their teams to give back to the community. This helps United Way identify and support innovative solutions that give kids an equal chance at success, empower families for self-sufficiency, build strong, healthy communities, and help our neighbors in crisis.

In addition to conducting Employee Giving Campaigns many companies are involved with our Volunteer Center, Affinity Groups and special events throughout the year.

2018 Campaign
Tractor Supply Company
PwC, LLP
Publix Super Markets
Enterprise Holdings
State Volunteer Mutual Insurance Company
GM Spring Hill Manufacturing
HCA
PICA
Williamson County School District
Community Health Systems
StrategyCorps
AT&T
Ford Motor Credit
LBMC
Andrews Transportation Group
Franklin Synergy Bank
Aetna

Trexis Insurance
Bank Director
Atmos Energy
First Tennessee
UPS
Reliant Bank
Journal Communications Inc.
UL EHS & Sustainability
Quorum Health
Wells Fargo
Bank of America
Franklin Special School District
Williamson County Government
eviCore healthcare
Regions Bank
Commercial Insurance Associates
COSTCO
VGT

Photos (L to R): PwC volunteering at Waves’ day program; Tractor Supply Company interns working at the community garden in Fairview; Publix employees volunteering at My Friend’s House
Community Partners

United Way of Williamson County proudly works with more than 150 corporate partners committed to Williamson County. These partners demonstrate the finest in community citizenship, and their support is fundamental to United Way's mission.

Advanced Financial  
Aetna  
Al. Neyer, LLC  
Alliance Data  
Alternative Learning Center (WCS)  
American Girl  
Andrews Transportation Group  
ARC of Williamson County  
Ascend Advisors  
Ascend Federal Credit Union  
AT&T  
Atmos Energy  
Auto-Owners Insurance  
BancorpSouth  
Bank Director  
Bank of America  
Beckman Coulter, Inc  
Begin Anew of Middle Tennessee  
Belk, Inc.  
Best Buy  
BMO Harris Bank  
Boy Scouts of America  
Boys & Girls Club  
City of Brentwood  
BRIDGES Domestic Violence Center  
CASA/Williamson County  
Center for Living and Learning  
Century II  
Chubb Insurance  
Cigna, Inc.  
Civil Constructors Inc.  
Coca-Cola Bottling Co.  
Columbia State Community College  
Comcast Cable Communications, Inc.  
Commercial Insurance Associates, L.L.C.  
Community Child Care  
Community Health Systems  
Community Housing Partnership  
Community Partners  
Comprehensive Logistics Co.  
COSTCO  
Crowe LLP  
Crye-Leike  
Darrell Waltrip Honda-Volvo  
Deloitte & Touche  
Dillard’s, Inc.  
Diversicare  
Drees Homes  
Duke Energy  
Edwin Raskin Company  
Egyptian Lacquer Manufacturing Co.  
Eli Lilly & Company  
Elliott Davis  
Enbridge  
Enterprise Holdings  
eviCore healthcare  
Exelon Corp  
Experian Health  
Family & Children’s Service  
FedEx  
Fifth Third Bank  
FiftyForward  
Findley  
First Advantage Bank  
First Farmers & Merchants Bank  
First Tennessee Bank  
Focus Relocation Nashville  
Ford Motor Credit  
City of Franklin  
Franklin Special School District  
Franklin Synergy Bank  
FreemanWhite (a Haskell Company)  
General Electric Company  
Gentry’s Educational Foundation  
GM Spring Hill Manufacturing  
Grange Insurance National  
Granges  
Guardian Life Ins. Co. of America  
HCA  
HDR, Inc.  
High Hopes Development Center  
IBM  
Interfaith Dental Clinic  
ITW  
J.C. Penney Company  
Jackson National Life Insurance Company  
Johnson Controls, Inc  
Journal Communications Inc.  
LBMC  
M*Modal  
Macy’s  
Manchester Tank Company  
MAPCO Express, Inc.  
Marathon Petroleum Corp.  
MidCumberland Human Resource Agency  
MEDHOST  
Medical Reimbursements of America (MRA)  
Mercy Community Healthcare  
Middle Tennessee Electric (MTEMC)  
Middle Tennessee State University  
Miller Coors  
My Friend’s House  
Nissan North America  
North Highland Company  
Northeast State  
Nurses for Newborns  
OpenText  
PICA  
Pinnacle Financial Partners  
PolyOne  
Principal Financial Group Foundation  
Profit Stars  
Protective Life Insurance  
Publix Supermarkets  
PwC, LLP  
Quorum Health  
Raymond James  
Regions Bank  
Reliant Bank  
Republic Bank  
RICOH USA, Inc  
Right Management Consultants  
Rockwell Automation Int’l Holdings  
Rolling Hills Hospital  
Simmons First National Bank  
Southeast Financial Credit Union  
Sprint  
SSOE, Inc.  
STARS  
State of Tennessee  
State Volunteer Mutual Insurance Co.  
Stone Rudolph & Henry  
StrategyCorps  
Sunlife Financial  
SunTrust  
Target  
TD Bank  
Tennessee Hospital Association  
The Refuge Center for Counseling  
The Standard  
The Town of Nolensville  
Tractor Supply Company  
Travellers  
Trexis Insurance  
UL EHS & Sustainability  
Unum  
UPS  
US Bank  
Valutec Card Solutions  
Van Meter Insurance Group  
Video Gaming Technologies  
Wal-Mart  
WAVES, Inc.  
Wells Fargo  
WEX, Inc.  
Williamson Co Government  
Williamson Co. School District  
Williamson Chamber Foundation/Leadership Brentwood  
Williamson Medical Center  
Wilsonart International Inc
Community Investments

Citizen Review Panel members are advocates for United Way’s Community Investment Fund which consists of donor gifts to United Way. These volunteers review applications for support, study program budgets and visit agency sites in order to make recommendations to the Board of Directors for program funding.

Community Investment Chair:
Kristi Morrow, Mainsail Group

Citizen Review Members

Panel 1 Health/Independence
Moderator: Kelly King, PwC, LLC
- Katie Alexander, Enterprise Holdings
- Louise Bairnsfather, Sir Speedy BNA
- Peggy Blake, Journal Communications Inc.
- Terry Busing, Belk
- Greg Hewitt, Balanced Growth Enterprises
- Stacey Kretzmann, Enterprise Holdings
- Chris Pace, Dixon Hughes Goodman, LLP
- Tammy Robinson, Southeast Financial Credit Union
- Caroline Woods, Franklin Synergy Bank

Panel 2 Health-Children & Youth
Moderator: Sheri Smith, SVMIC
- Katherine Beasley, Franklin Synergy Bank
- Brad Benningfield, Atmos Energy
- Holly Bogle, Franklin Synergy Bank
- Sarah Johnson, Republic Bank & Trusts
- Rick Lundgren, The Alternative Board
- Anne Pontius, SVMIC
- Pat Robbe, Fridrich & Clark
- Heather Ryan, Franklin Synergy Bank

Panel 3 Health/Crisis
Moderator: Darryl Clark, First Farmers
- Susan Decareaux, SVMIC
- Al Dorsey, Franklin Synergy Bank
- Brian Dunston, Merrill Lynch Wealth Mgmt.
- Bob Fick, Enterprise Holdings
- Colton Fontana, AXA Advisors
- Andre Knox, BancorpSouth
- Emily Kynard, Belmont University
- Marty Martin, Retired-Regions Bank
- Kelly Meyers, City Current
- Scott Schorp, Van Meter Insurance
- Chris Simmons, Van Meter Insurance
- Matt Smith, Franklin Synergy Bank
- Rob Vantrease, Willis Towers Watson
- Amanda Wages, Bank Director

Panel 4 Health/Healthcare
Moderator: Hank Russell, Retired-Vanderbilt Univ. Medical Center
- Pam Bolin
- Deb Macfarlan Enright, The Macfarlan Group
- Cole Hodges, Franklin Synergy Bank
- Will Hubbs, Bank Director
- David Morton, Regions Bank
- Teri Northrup, Franklin Synergy Bank

Panel 5 Income/Financial Stability
Moderator: Ross Taubman, PICA
- Tricia Allison
- Sherry Anderson, Williamson Co. Register of Deeds
- Cathy Askins, Regions Bank
- Kristen Coffman, PwC, LLC
- Brian Evans, Tractor Supply Company
- Rick Jansen, Retired-Ford Motor Credit
- Sallie Jansen, Retired-Nissan North America
- Scott McCoy, Advanced Supply Chain International, LLC
- Tom Sayers, Publix Supermarkets
- Angie Schave, PICA
- Tom Stearns, Retired-SVMIC
- Dwayne Vick, Peachtree Planning of TN
- Mike Meyers, American Hometown Media

Panel 6 Education
Moderator: Colleen Leiss, PwC, LLC
- Fred Askew, Barkers Mill Catering
- Tracey Bradford, Diversicare Health Care Services
- Marcie Claas, PICA/Proassurance
- Peggy Kidd
- Marcus Marotti, Stone, Rudolph & Henry
- Sassan Moradian, Moradian Properties
- Pam Pedrick, Retired-Pinnacle Bank
- Jeff Smith, Franklin Synergy Bank
- Terri Welch, Nissan North America

United Way of Williamson County - Annual Report to the Community 2018-2019

$1,850,061 invested in local programs serving our community’s residents and workplace employees

20 average hours of service for each of the 70+ volunteers serving on the Citizen’s Review Panel

Citizen’s Review Panel members are advocates for United Way’s Community Investment Fund which consists of donor gifts to United Way. These volunteers review applications for support, study program budgets and visit agency sites in order to make recommendations to the Board of Directors for program funding.
Board of Directors

United Way of Williamson County’s Board of Directors provides strategic leadership and vision to guide the implementation of the organization’s plans and policies, on behalf of our stakeholders.

Executive Committee

Board Chair: Eric Stuckey, City of Franklin
Board Chair Elect: Kristi Morrow, Mainsail Group
Past Board Chair: Kelly Meyers, City Current
Campaign Chair: Ross Taubman, PICA, A ProAssurance Co.
Campaign Chair Elect: Tom Sayers, Publix Supermarkets
Finance Chair: Blake Stinnette, PwC, LLP
Strategic Initiative Chair: Denise Goodwin, Williamson County Schools
Marketing Chair: Renee Drake, First Horizon Bank
Community Investment Chair: Kristi Morrow
Member-At-Large: David Pickett, PwC, LLP

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Community Investment Chair: Kristi Morrow
Member-At-Large: David Pickett, PwC, LLP

Board Members

Sherry Anderson, Williamson County – Register of Deeds
Ryan Beatty, Independence High School, representative YAC (Youth Advisory Council)
Paul Bolin, Williamson Medical Center
Terry Busing, Belk Department Store
Brenda Cronk, Community Health Systems
Kevin Dobbs, Atmos Energy Corporation
Jeff Drummonds, LBMC
Brian Dunston, Merrill Lynch Wealth Mgmt.

Greg Hewitt, Balanced Growth Enterprises
Marty Martin, Retired Regions Bank
Donna Medina, Regions Bank, representative Patricia Hart Society
John Mize, SVMIC
Herman Moncrief, Moncrief Consulting
Ben Parrish, Tractor Supply Company
Pete Powell, Corizon Health
Hank Russell, Retired Vanderbilt University Medical Group
Jeff Smith, Franklin Synergy Bank
Celestia Ware, Willis Towers Watson, representative Emerging Leaders United
Raybon White, General Motors
Terri Welch, Nissan North America
Kenny Young, Buerger, Moseley & Carson, PLC

Emeritus Board

Rogers Anderson, Williamson County Government
Nelson Andrews, Andrews Transportation Group
Julian Bibb, Franklin Synergy Bank
Will Council, Retired Healthcare Executive
Al Dorsey, Franklin Synergy Bank

Brian Evans, Tractor Supply Company
Darren Gottschalk, Enterprise Holdings, Inc.
Cindy Harper, LBMC
Patricia Hart, Community Volunteer
Craig Holland, First Farmers & Merchants Bank
Rick Jansen, Retired Ford Motor Credit, Volunteer Center Liaison
Debbie Landers, Community Volunteer
Mike Looney, Williamson County School District
Andy Menzyk, Retired, Ford Motor Credit
Steve Morris, Retired UPS
Tim Murphy, CapWealth Advisors LLC
Carl Roberts, Retired Southwestern Business Resources
Tim Scarvey, Retired HCA
Bob Schwartzman, Journal Communications Inc.
Dion Sheidy, KPMG
David Snowden, Franklin Special School District
Tom Stearns, Retired State Volunteer Mutual Insurance Company
Chris Taylor, Retired Parallon Business Solutions
Connie Thurman, Community Volunteer
Michael Wiechart, TeamHealth
# Accountability & Transparency

## Statement of Financial Position - June 30, 2019

<table>
<thead>
<tr>
<th>Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Cash and Certificates of deposit</td>
<td>$1,146,950</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>2,344,021</td>
</tr>
<tr>
<td>Prepaid designations</td>
<td>875,054</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>307,159</td>
</tr>
<tr>
<td>Other receivable/other assets</td>
<td>70,283</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>4,743,467</strong></td>
</tr>
<tr>
<td>Investments (Fair Market Value)</td>
<td>3,077,572</td>
</tr>
<tr>
<td><strong>Property and Equipment</strong> (net of accumulated depreciation)</td>
<td>64,151</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$7,885,190</strong></td>
</tr>
</tbody>
</table>

| Liabilities and Net Assets                  |          |
| Current Liabilities                         |          |
| Accounts and lease payable                  | $ 42,522 |
| Designations payable                       | 354,032  |
| **Total Liabilities**                       | **396,554**|
| **Net Assets**                              |          |
| Without donor restrictions                  | 2,744,415|
| With donor restrictions                     | 4,744,221|
| **Total Net Assets**                        | **7,488,636**|
| **Total Liabilities and Net Assets**        | **$7,885,190**|

The full report of audited financial statements and IRS form 990 may be viewed at uwwc.org.

## Statement of Activities - June 30, 2019

<table>
<thead>
<tr>
<th>Public Support and Revenue</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross campaign results</td>
<td>$4,680,947</td>
</tr>
<tr>
<td>(Less gross donor designations)</td>
<td>(1,657,284)</td>
</tr>
<tr>
<td>(Less provision for uncollectible)</td>
<td>( 310,530)</td>
</tr>
<tr>
<td>Other contributions</td>
<td>82,230</td>
</tr>
<tr>
<td>Designations from other United Ways</td>
<td>113,776</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>504,914</td>
</tr>
<tr>
<td>Service fees</td>
<td>31,373</td>
</tr>
<tr>
<td>Grants and contracts</td>
<td>234,363</td>
</tr>
<tr>
<td>Investment income</td>
<td>18,360</td>
</tr>
<tr>
<td>Unrealized gains (losses)</td>
<td>125,432</td>
</tr>
<tr>
<td>Endowment and planned giving</td>
<td>760,591</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>4,584,172</strong></td>
</tr>
</tbody>
</table>

| Expenses                                     |          |
| Program Services                             |          |
| Gross funds awarded/distributed              | 1,760,419|
| Grants and contracts                         | 288,582  |
| Program services                             | 880,751  |
| Administrative                               | 434,363  |
| Fundraising                                  | 533,442  |
| **TOTAL EXPENSES**                           | **3,897,557**|
| Increase (decrease) in net assets            | 686,615  |
| **Net Assets - July 1**                      | $6,802,021|
| **Net Assets - June 30**                     | **$7,488,636**|

United Way of Williamson County has received for eight consecutive years, a 4 Star rating from Charity Navigator, the highest rating of America’s largest charity evaluator.
Volunteer Center

The Volunteer Center connects groups and individuals to productive, fun and meaningful volunteer opportunities. By giving of your time and talents, you can make an immediate and lasting change, improve lives and build stronger communities.

Alternative Spring Break
Students from SUNY Cobleskill (State University of New York) spent their spring break working in the community of Fairview. Activities included working in the community garden and conducting fun, learning projects with Boys & Girls Club members.

Day of Action/Franklin Special Schools
June 21st more than 200 volunteers came out to work on various projects at the Poplar Grove School Campus (there are 3 schools on one campus). They cleaned, painted, organized, and completed some minor landscaping.

Days of Caring & Special Projects
The Volunteer Center helps companies engage their employees with volunteer opportunities and team building activities. Special projects for TNachieves Students and the Patricia Hart Society women’s group are also coordinated out of the center.

21,588 hours in service from 8,067 volunteers to local nonprofits and schools

$548,983 in value to our community (based on independent sector volunteer hourly rate)
Strategic Initiatives
Volunteers

United Way’s Free Tax Prep
Gina Bashour
Dennis Bittner
Gary Blalack
Im Cashen
Joe Cavarra
Jim Cottingham
Inna Culp
George Curran
Ray Daws
Chris Dickinson
John Dickinson
John Edwards
Robin Hagerty
Niki Heller
Donald Horan
James Jenkins
Sonya Johnson
Natsuko Kokubu
Matthew Kroeger
Ginny Kvochak
Elizabeth Laub
Matt Lindsey
Sharon Millar
Juliette Miller
Susan Miller
Tony Mullens
Joyce Murley
Robert Nesbit
Laura Osbun
Cat Powers
Dean Presley
Raza Rashid
Glynn Riddle
Tom Seador
Silvia Stevens
Travers Sutherland
Dan Wade

Raise Your Hand
Meredith Adkins
Callie Adkins
Shelby Barber
Carol Barbosa
Alyssa Barlett
Brooke Barnhill
Callie Battenfield
Emily Bechtel
Noah Bell
Gabby Bergelsdorf
Debbie Bowman-Cornett
Nevaeh Brinson
Serena Brown
Karen Bru
Karen Bucher
Brenda Butler
Addy Carlisle
Megan Carneal
Teagan Cassidy
Lauren Coady
Meghan Coleman
Terry Crawford
Cynthia Cusator
Thomas Dahner
Courtney DeHoff
Judy Delbrueck
Kay Dickson
Aubrely Dieffenthal
Hannah Dinola
Rachel Dixon
Alexis Enderle
Hannah Evenson
Asher Fagan
Gracie Fagan
Anissia Fleming
Daniel Ford
John Ford
Rebecca Fowke
Rebecca Frizzell
Mikah Gerald
Susan Gorman
Jose Guevara
Rosemary Guffy
Luci Hall
Madi Hamm
Gracie Hammertree
Caroline Hampton
Marica Haynes
Andrew Huang
Emily Hudelson
McKenzie Ihrie
Karlee Jacobs
Tara Jones
Allison Jones
Frank Jones
Jamie Jones
McKenna Kaufman
Kevin Kays
Lexis Khetsavanh
Megan Kopitzke
Andrew Kuhn
Madeline Kuhn
Ashley Lambers
Karen Landers
Ruth Lea Larson
Elizabeth Laub
Nora Leigh
Sophie Lindley
Samantha Lobins
Jacob Locke
Joshua Ludwig
Hali Luz
Michaela Mackie
Philip Mahoney
Phoebe Marker
Kelly McBryar
Natalie McGarrity
Braedon McGinnis
Madison Meeks
Hanna Melichar
Kailey Melicher
Kaelyn Miller
Maddie Mixon
Morgan Money
Blake Money
Kim Murray
Corrie Myers
Sara Naughton
Emily Oldham
Kyle Overton
Jonahh Perry
Karalynn Phillips
Abigail Plummer
Allison Ramires
Shrita Reddy
Abhinav Reddy
Caroline Reynolds
Dave Rigney
Elizabeth Roberts
Natalie Roddy
Jackie Ruiz
Kelcie Rummage
Brityn Sain
Ryan Sampson
Francesca Savadino
Kendra Scott
Bob Semon
Bonnie Sersland
Davis Sims
Lauren Slippy
Lydia Smith
Wayne Smith
Kim Space
Susan Springer
Pam Stanfill
Mary Carsen Stanley
Laine Starkey
Silvia Stevens
Christine Stone
Bradley Tardiff
Betsy M. Taubman
Caytie Thomas
Livia Thomas
Cindy Thompson
Skyler Turner
Alec Van Eaton
Kinsey Vaughen
Sarah Vlahakos
Stacia Vynman
Russell Warsetsky
Barry Watkin
Abigail Weils
Carla Winston
Kaitlyn Woodside
Dani Wright
Delane Wright
Affinity Groups

Groups of like-minded people engaged in creating positive impact in our community.

Emerging Leaders United (ELU)
This year’s committee of hard-working young professionals created a five-session program for Emerging Leaders United (ELU). Free to the community, the first mixer’s speaker was a retired professional football player now with a doctorate in education and a passion for helping others. This well attended event fed into the series of leadership/educational sessions: Volunteering. What’s in it for you?, Preparing for Strategic Nonprofit Board Involvement, Boots On The Ground (agency tours), and a BBQ Mixer (with United Way merger update). The ELU committee also successfully held their first 5K/8K race at a local greenway. This low expense, well-run event provided a very positive experience and reflected well on the ELU group.

Youth Advisory Council (YAC)
Members are high school students from across Williamson County who are interested in community service and positively impacting their community. Students hold meetings, plan events, raise money and decide how the monies raised are allocated to programs. For 2018-19 YAC members raised $3,825 and invested in programs that address children and youth issues.

Patricia Hart Society
Members seek to address needs in our community and have joined together to encourage women of all ages and backgrounds to help in the work of United Way. Special projects coordinated by the group include: Stuff the Bus (school supply drive) and Full Tummies, Warm Hearts (Thanksgiving food drive). The women also plan the HeART to Heart fund-raising luncheon and silent auction which raised $44,363 for United Way.

3,674 individuals provided with food for a Thanksgiving dinner plus pantry staples through Full Tummies, Warm Hearts

2,906 students received backpacks filled with school supplies, through Stuff the Bus, so they would to be prepared to learn
Williamson County Anti-Drug Coalition (WCADC) helps support a healthy, safe and drug-free community by implementing effective strategies that prevent substance abuse among middle and high school youth in Williamson County. The WCADC also collaborates regionally to prevent overdose deaths.

Rates of prescription drug abuse in the U.S. and in Williamson County and are alarmingly high, as are the number of accidental poisonings and overdoses due to these drugs. Prescriptions that sit in home cabinets are highly susceptible to diversion, misuse, or abuse. The following are some of the strategies being implemented by the 49 member committee along with 100 community partnerships.

**Drug Tackback Events**
Collaboration with local law enforcement, the Drug Enforcement Administration and area pharmacies.

**Permanent Rx Takeback Boxes**
Five locations (WC Sheriff, Fairview, Spring Hill, Nolensville and Brentwood Police stations).

**Home Lockbox Distribution**
Free at-home prescription lockboxes given out to Williamson County residents and distributed at area Health Fairs and agencies for their clients.

919 lbs. unwanted or expired prescription drugs collected at Drug Take-Back events (safe disposal)

4,850 students participated in Red Ribbon Week which encourages teens to pledge to remain drug-free

**Overdose Prevention**
WCADC hired a Regional Overdose Prevention Specialist (ROPS). ROPS are located throughout the State of Tennessee as a point of contact for training on Opioid overdoses and for prevention of overdoses through the distribution of Naloxone.

**School Red Ribbon Week**
Brings awareness of alcohol and drug abuse while encouraging teens to take the pledge to remain drug free. Over 3,600 middle and 1,250 high school students participated in events last fall.

**Kick Butts Events**
Encourage kids to live a healthy, smoke/vape-free lifestyle. Events held in the Spring at five middle and five high schools. Over 3,600 students participated in these events.

**Prom Promise Events**
Encourage kids to have a safe, sober and fun Prom Season. Five local Williamson County High Schools participated in events.

**Don’t know where to turn? Dial 2-1-1.**

United Way’s 2-1-1 Helpline connects you to local services. It’s FREE, it’s helpful and easy to use.

Dial 2-1-1 and you’ll speak with a friendly and helpful Information & Referral Specialist who can put you on the right track with your very first call.

Private, confidential help.
Specialists are trained to give you the sensitive, confidential help you need. Multilingual service is also available.

Want to give help?
Call for information on: volunteer opportunities, donating food, clothing, toys, furniture, books, etc.